

2014 SUMMER FIT WHOLESALE AGREEMENT

July 18, 2013

BCgolfguide.com

1524 Woodridge Road
Kelowna, BC, V1W 3B4
Canada

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Ross Marrington, Owner

The Aava Whistler Hotel is pleased to confirm the following procedures and rates. Net room rates apply to F.I.T. bookings only. All group tours are negotiated and contracted on an individual basis. However, at the discretion of the hotel, the following rates may apply to group bookings.

| DATES | Room Type | Rate |
|---------------------------------------|-------------|---------|
| May 1, 2014 – June 27, 2014 | Deluxe Room | \$83.00 |
| June 28, 2014 – September 6, 2014 | Deluxe Room | \$94.00 |
| September 7, 2014 – November 26, 2014 | Deluxe Room | \$83.00 |

Conditions and Terms

- Rates are quoted in Canadian dollars, are net, non-commissionable and based on single to double occupancy.
- Rates are subject to applicable taxes (PST) Provincial Sales Tax 8%; (GST) Goods & Services Tax 5% and Municipal Tax 2% (a total combined tax of 15%) and are subject to change without notice.
- An additional charge of \$30.00 per person per night will apply to guestrooms with 3 guests or more.
- Children under 18 years of age stay free when accompanied by an adult using existing bedding.
- Check in time is 4pm and check out time is 11am
- Superior King Upgrade is available for an additional \$30.00 per night which consists of vaulted ceilings and majestic mountain views as well as upgraded amenities.
- Rates are subject to space and availability for all above block bookings or free sell allotment of 2 rooms per day.
- We will do our best to accommodate bed configuration requests, however we cannot guarantee until check-in.
- **Connecting Deluxe Rooms – sleep 4-8: A \$30 guaranteed connecting fee is applicable.** Guaranteed interconnecting Deluxe Rooms (one of the rooms will have 2 beds - either 2 queen beds or queen bed & double sofa bed) Room configuration confirmed upon reservation confirmation.

Free Sell

Free sell up to 2 rooms per day, every day, up to 7 days prior to arrival. Subject to Blackout dates; minimum night stays apply. Valid for Deluxe Room only. Updates will be e-mailed as changes occur in our inventory. Please list below the contact information for the person in charge of receiving, updating and communicating this information to your team.

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Chic, contemporary and daring to be different...

Name: _____

E-Mail: _____

Title: _____

TEL: _____ Fax: _____

In the event of an oversold situation in the room type provided, The Aava Whistler Hotel may find it necessary to assign guests to the next available standard of accommodation without prior notice.

Blackout Dates

It is at the discretion of the hotel to recall block allocation over need periods. Partners will be provided 48 hours to report all reservations.

Checking Availability and Making Reservations

There are two methods for checking availability. Each method will be responded to within 24 hours.

1. Phone reservations – 1-800-663-5644 (North America) or 1 (604) 962-8795 extension: 4004
2. Email reservations – fit@aavawhistlerhotel.com

Reservations are not confirmed until a confirmation number is received from the hotel in writing.

Minimum Night Requirement

All reservations staying over a Saturday between June 28, 2014 and September 6, 2014 will require a two (2) night minimum stay.

FIT Payment and Cancellation Policy:

Cancellations or reduction in room nights within 48 hours of arrival will forfeit full amount.

Full payment is due 48 hours prior to arrival.

No shows and early departures are considered as a cancellation and will be charged for the full length of stay. Please advise your guests.

Payment Procedures

Reservations will not be considered confirmed until the hotel has received from the tour operator, a full prepayment of room and taxes for the entire stay for each individual reservation. Pre payment must be received by the hotel prior to the cancellation date. In the event that the hotel does not receive payment by the cancellation date, the hotel reserves the right to release the space for general sale. We will accept Cash, Cheque, money orders, credit cards (Visa, Master Card, Amex.). If other payment methods are required please contact our Controller at telephone (604) 962-8795 extension 4010 or fax (604) 932-6711.

Incidentals:

Individual incidental charges by your guests will be posted to separate folios and must be paid by the individual prior to departure. For group bookings, it is the responsibility of the tour escort to ensure all incidental charges are paid prior to departure.

Groups

Ad Hoc Group Rates:

Rates for wholesale, incentive and ad hoc group business will be quoted on an individual basis. Rates will be determined based on day of week and current availability. However, at the discretion of the hotel, FIT rates may apply to group bookings. For all group inquiries please contact Hattie Myers via e-mail – hattie@aavawhistlerhotel.com.

Porterage:

Porterage is available to your clients. The handling fee is \$7.00 plus GST per person round trip.

Parking: Underground parking is available to registered hotel guest at a rate of \$19.00 plus taxes per night. Guests will be responsible for their own parking charges.

Arrival & Departure

The guaranteed check-in time is 4:00PM. Check-out time is 11:00AM. Change room facilities and baggage storage can be provided for late departures or early arrivals. Early or late check-out cannot be confirmed.

Brochure Copy

All brochure copy must include a photograph or description of each room type featured and must be approved by Aava Whistler Hotel prior to going to print. Original brochures can be forwarded to the hotel by email – hattie@aavawhistlerhotel.com or by mail: Aava Whistler, 4005 Whistler Way, Whistler, BC V0N 1B4 Attention: Sales & Marketing

Conditions of use:

(1) The Tour Operator will under no circumstances offer accommodation at the hotel to third parties at rates higher than the hotel's published tariff (rack rate) prevailing at the time of intended occupancy. The hotel will advise the Tour Operator of tariff changes when they occur.

(11) All rooms are subject to availability and room allotment. The rates quoted in this contract are confidential and may not be published in print without the written permission of the hotel.

(111) The Tour Operator agrees to promote The Aava Whistler Hotel through your tariff and brochure materials.

Impossibility of Performance

Neither party shall be liable for failure to perform or delay in performing any obligation under this agreement, including obligation to make payments when due. If such failure or delay is due to an act of God; war, embargo, riot, insurrection, sabotage or other civil unrest; fire, explosion, flood or other natural disasters; strike or other labour disturbances; government restraints; construction or necessary renovation; sale of hotel or any other cause beyond the control of the affected party; provided, however, that the party so failing to perform shall (a) as soon as possible, inform the other party of the occurrence of the circumstances preventing or delaying the performance of its obligations; and (b) exert its best efforts to eliminate, cure or overcome any such causes and to resume performance of its covenants with all possible speed.

The undersigned are authorized company representatives and agree to the terms outlined in this agreement. In acceptance of this wholesale booking agreement, it is to be authorized and returned by **August 18, 2013**

On behalf of:
Aava Whistler Hotel

On behalf of:
BCgolfguide.com

Hattie Myers
Director of Sales & Marketing
Date: _____

Ross Marrington
Owner
Date: _____